



# United VARs Cloud

Next-generation SAP® and SAP HANA cloud services exclusively for United VARs member companies and their customers

## The SAP HANA® Challenge for Global Customers

Companies worldwide rely on SAP® technology to power the most strategic functions of their businesses, from finance and supply chain to marketing and human resources. These companies have invested billions of dollars in hardware, software and other infrastructure components related to their SAP implementations.

As SAP continues to shift its solution suite to run on SAP HANA, IT departments are evaluating how best to continue management of their implementations: should they address the challenge in-house or outsource to a third party? More importantly, for global organizations: how do they find a partner with the depth of SAP expertise and the geographic coverage they're looking for, but with the localized service and support their day-to-day operations depend on?

## Introducing the United VARs Cloud Solution for SAP HANA®

Now, there is an answer. United VARs, the world's largest independent distribution channel for SAP software, is proud to offer the United VARs Cloud Solution for SAP HANA®, a globally connected cloud hosting platform designed specifically for mission-critical enterprise SAP environments.

Through this global cloud platform, United VARs members have the services and solutions necessary to help customers manage cost and complexity concerns associated with migrating legacy SAP applications to SAP HANA. The United VARs Cloud Solution is powered by Symmetry, a leading applications management and hybrid cloud hosting solution provider.

## Built for Strength, Designed for Flexibility

The United VARs Cloud Solution is a unified IT services platform that provides United VARs member companies and their customers the performance, scalability, security and uptime levels their mission-critical environments demand, coupled with a depth of SAP infrastructure expertise unmatched by any other independent vendor. Among the capabilities that United VARs member companies can boast:

### Best-in-breed performance

- 99.999% availability
- Tier 3-certified data centers
- Multi-path connectivity to all major network providers

### Self-service and automation

- Software-defined data center
- Infrastructure provisioning and support
- Application and infrastructure monitoring

### Security information and event management

- Compliance with 21 CFR Part 11, HIPAA, PCI, SOX
- Log management and analysis by cyber experts
- Audit support and compliance reporting

### Vulnerability management

- Vulnerability scanning
- Web application security reviews
- Penetration testing

## Complete Service Assurance

Comprised of a global network of certified Tier 3 data centers, this cloud solution is accompanied by service levels and support offerings that ensure United VARs member companies have the tools and transparency to properly and effectively manage their implementations. These capabilities and services include: disaster recovery; application and infrastructure monitoring; 99.999% uptime service-level agreements; self-healing features at the storage, compute, security and network levels; and global technical support and consulting.

The United VARs Cloud Solution also features the Service Connect Portal, a single point of online access that provides United VARs member companies information that will help them manage their customer engagements.

Service Connect offers:

- Access to the Symmetry knowledge base
- SAP troubleshooting guides
- Documented processes and procedures
- Ability to log incidents via the portal
- Assurance that critical alerts and requests are escalated directly to a Symmetry advisor for immediate support
- Real-time updates on all incidents and activities

For more information on the United VARs Cloud Solution for SAP HANA, please contact us at 1-888-796-2677 or [salesinfo@symmetrycorp.com](mailto:salesinfo@symmetrycorp.com), or visit our dedicated resource center at <http://united-vars.symmetrycorp.com>.

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**United VARs** is the world's largest global alliance of SAP channel partners. Functioning as a single SAP® Platinum Partner, United VARs includes more than 40 resellers in 80 countries serving more than 8,000 customers.

**Symmetry™** is a leading applications management and hybrid cloud hosting solution provider with 22+ years of expertise in SAP application management. An SAP partner since 2005, Symmetry is certified in SAP hosting services, cloud and SAP HANA® operations. Symmetry supports global enterprises through a combination of deep technical expertise and a scalable, redundant, high availability cloud infrastructure, all supported by a 24x7x365 operations support model.